Your quarterly round-up of Goscor Group Activities Nationwide!

RELIABLE HORSE POWER FROM THE SAME TRUSTED PERFORMANCE STABLE

SPAR SUPPLIER OF THE YEAR

JOINED FORCES IN NELSPRUIT

BAUMA CONEXPO

SPAR SUPPLIER OF THE YEAR

MALL OF AFRICA

UP, UP, AND AWAY INTO AFRICA

Your quarterly round-up of Goscor Group Activities Nationwide!
EDITOR’S NOTE

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Spring has Sprung!
Hello all you fabulous Goscorians!
I hope the year has treated you well and you have achieved your goals and are on the path you set for yourself. As you know, I have recently returned from a wonderful 4 months at home as we welcomed baby Kaitlyn Marx into the world. What a special time this was for me. Any mum would know how rare it is to have undivided time with their children. This is a time I will cherish forever.

Coming back to work is never easy. The marketing team have also faced some challenges since my return. Idanette has left us for greener pastures and Nozi has left to go and have her baby. We now have 2 stunning new ladies, Amanda and Natania who are learning the ropes. I have every faith that our team will be stronger than ever in a few months. Watch this space!

Amidst all the chaos, Bauma has come and gone. We all put in a lot of effort here to find that the numbers were not what we were promised. We will be monitoring all leads very closely and hope to make a positive return on this investment. As things heat up, Summer brings new and beautiful beginnings. I wish all Goscorians a healthy and prosperous festive season. For those going away, buckle up and be safe. For those holding the fort, we thank you and hope you can enjoy a well-deserved break soon.

Again, there is so much happening within the Group – never a dull moment in this company! Grab a coffee or glass of vino or whatever, put your feet up and read all about this dynamic Group. Until next year..

Debby

MARKETING TEAM
FROM LEFT TO RIGHT: 1ST ROW- MMATSHEPO AND AMANDA
2ND ROW- NATANIA, ELSABE, DEBBY AND PORTIA

ABOUT THE GOSCOR GLOBE

The aim of this internal newsletter is to act as a central communication tool for Goscor employees in order for us to obtain a better understanding of who we are as a company, what we do and our underlying core values, morals and standards.

It generally covers some internal aspects, but also focuses primarily on our products, services, client relationships and opportunities. It is sent out electronically, and also appears on the Goscor website.

www.goscor.co.za

Editorial:
Do you have any newsworthy information you would like to share in The Goscor Globe?
If so, why not send us an email? globe@goscor.co.za

FROM THE DESK OF OUR CEO

DEAR GOSCOR FAMILY

MY FATHER ONCE TOLD ME THAT EVERY YEAR SEEMS TO GO BY FASTER AND FASTER. CLEARLY, I AM NOW MUCH THE SAME AGE AS MY FATHER WAS WHEN HE TOLD ME THAT – BECAUSE THAT IS EXACTLY WHAT I AM EXPERIENCING!

When I look back on 2015, I think you will all agree that it has been a challenging year in many respects for Goscor and each one of us. A lot has transpired in such a short period of time. The acquisition by Goscor Management of the shares from Imperial confirm management's huge confidence in the Goscor businesses. We are extremely proud of what we do, confident in the quality equipment that we distribute, and most of all pleased with the efforts you, our valued employees put into our business each and every day. The SA economy and weak exchange rate have challenged us to no end, but, it is in these tough times that our true character shines through. It’s in these tough times that we show what Goscor is all about. It’s in these tough times that we each have had to dig a little deeper, try a little harder, keep positive, and prove that we are the best at what we do. And as a result, I know that we will be going into 2016 as a tougher business, as a hungrier business, and as a better business. I must thank each and every one of you for your faithful contribution to Goscor over the last year.

Holidays are around the corner, and a well-deserved break. Enjoy the time with your families and return rejuvenated and fired up for the year ahead.

Regards

Neil Wilson
CEO - Goscor Group

ASK ME?

I would like to invite Goscorians to pose any personal or business related questions to me which will be answered in the next globe.

EMAIL ALL QUESTIONS TO: asktheceo@goscor.co.za
This year's Bauma mining and industrial trade fair presented the perfect platform for Goscor to benchmark against industry standards by showcasing the impressive range of sales and rental product solutions of all eight companies in the Group as well as by launching two local firsts!

Instrumental in the decision to support the 2015 exhibition was that a show of this calibre is respected internationally by most of the agencies represented by Goscor and the fact that the Group enjoyed good exposure at Bauma two years ago.

Visitors were treated to three striking Goscor exhibition stands with the main stand, representing Access Rental, Hi-Reach, Cleaning Equipment, Bobcat, Lift Truck Company and Rental Company, well-positioned outside next to the show's main entrance.

Goscor Power Products and KLG were centrally located in Hall 5 on a carefully laid out exhibition stand which allowed both companies to display their respective product ranges.

As dusk fell on the evening of the 17th, it created the perfect ambiance for the launch of Bobcat’s new T50210 Rotary Telescopic Handler which delivers to industry a production-boosting 3-in-1 solution.

Following a spectacular laser show which wowed customers and media alike, Tony Siddle, Group Chairman together with Andre Steenkamp, Bobcat Equipment SA National Sales Manager and two overseas principles from Bobcat - Adem Urer - District Manager for Africa Doosan Infracore Construction Equipment and Marti Rodellas - Field Product Manager TLS EMEA-LA, revealed the impressive features of this remarkable machine.

While there is no denying the fact that visitor numbers at this year’s Bauma were disappointing, the calibre of visitors was high. In terms of sales and lead generation, it was a mixed bag as only some business units reported good sales. However, approvals are pending on one or two large orders and all business units generated some quality leads which bodes well for future sales and rental prospects.

In all, the objectives set out by Goscor were achieved and all the boxes were ticked; all companies in the Group were seamlessly showcased, new good quality dealers were identified and two unique products were successfully introduced to the South African market.

Lavrick Media who assisted with the press launches said, “Congratulations on two awesome launch functions! We received so many compliments from the media who asked us to pass this on to you. The Lavrick Media team is proud to be able to tell media that we are part of the dynamic Goscor team!”
Well done team!
We are pleased to announce that GLTC and Bobcat have joined forces and now have a fully functioning office and workshop in Nelspruit.

The facility will stock all parts and be equipped to provide short-term rental services for both Bobcat and GLTC. We will also be servicing all of our equipment from Nelspruit to Polokwane from this depot. The main reason for this was the huge growth as well as expected growth, and to improve our after sales service to our customers in these areas.

Tinus Gibson has relocated from the GLTC side and will be heading up the sales for GLTC while Jean Botha has relocated from the Bobcat side to head up sales. “We are young and enthusiastic and extremely excited about becoming market leaders in these areas,” says Tinus.

Gosnet has become THE PLACE to go to, for employees to get the latest company information, chat on groups and forums, post pictures and a whole lot of other cool features.

We will be encouraging and monitoring usage over the next year and the business unit to have the most number of employees registered on the system will win a free KFC lunch in December 2016. The stats are as follows:

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**Welcome**

Randhir Haripersad, New GM for Africa

Randhir Haripersad has been appointed as the new General Manager for Africa of the Goscor Group.

“We believe that our business, with its diverse product offering, has fantastic opportunities to grow and expand into Africa,” says our CEO, Neil Wilson.

Randhir, who comes from a yellow metal background, has worked in many of the African markets and brings with him great experience in sales, developing and managing dealer networks. Randhir will work hand-in-hand with each of our business units to drive our expansion into Africa and we look forward to his significant contribution to the group.

A note from his previous employer: “Randhir made good results in the company actually creating new business and revenue for the company thanks to his tenacity, determination, tireless approach to any deal. I used to call him the “Bulldozer”. You will never stop him till result is reached.”

**IT NEWS**

Goscor IT Department has been extremely busy over the past few months. No sleep for the wicked, so they say! Take a look at what’s been keeping them busy:

- Equipped Bobcat sales staff with Acer tablets – The sales manager required more mobility for his reps. Laptops are so bulky and with a slick brand like Bobcat, we need to look the part. Bobcat have also developed a wonderful app showing various attachments. This can now all be showcased in style at the customer.
- Moved Shumani-industrial into new offices and migrated them onto their own email domain.
- Moved GCE KZN & GPP DBN into new offices
- Migrated Goscor Power Products to Autoline
- Expanded our group wireless network to Bobcat Witbank, Cleaning and Power Products Durban
- Disabled private signatures to make sure we have a professional and uniformed emailing system.
- Migrating the Bobcat group to the group’s main exchange.
- Saving 50% on all telephone calls throughout the Group

Current Projects:

- Signed a full MPLS network solution for the group which will benefit all of the companies data and telephony costs.
- Microsoft Dynamics CRM implementation for Goscor Lift Trucks
- Office 365 implementation
- Consolidating Printers
- Migrating KLG to Autoline

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**CORPORATE CLUES**

**JOINT FORCES IN NELSPRUIT**

![Bobcat and GLTC logos]

**Winner**

Greg Jacobs
AJM, KZN
3rd Quarter Gold Winner for 2015

CONGRATULATIONS
CHRIS BITZER
Supervisor, GLTC

Chris was sent to a site at Spar in Nelspruit. On his own accord, upon seeing the state of the workshop, he decided to upgrade the facility and get things in order. Spar owner was so thrilled at the initiative taken by this young man. Chris is a shining star and shows pure passion and commitment to all GLTC customers and to our company. He was instrumental in GLTC winning Supplier of the Year. According to Lewazie, the DC Director at Spar in Nelspruit, Chris doesn’t give 100% but honestly gives 1000% in all he does.

2015 SPOTTED COMPETITION WINNER

Well Done Gregory Jacobs

During the course of this year, we have been on the hunt for the customer or fan who has spotted the most number of our machines out on the road. We are pleased to say we have had many entries but none as committed as this fan!

Gregory Jacobs from AJM Engineering in Durban spotted and loaded 13 of our various machines in and around Durban and is our 2015 WINNER. Well done Gregory! Gregory has won himself a fabulous ‘selfie stick’ and a Crown pallet jack!
CORPORATE CLUES

DIVERSE PEOPLE, UNITE!

During September, we celebrated diversity and our heritage. Instead of talking about HR and what we plan to do for the next couple of months I thought that it would be great to talk about South Africa and our heritage. Did you know that:

- Table Mountain in Cape Town is believed to be one of the oldest mountains in the world.
- South Africa is the second largest exporter of fruit in the world.
- South Africa has the longest wine route in the world.
- Kruger National Park supports the greatest variety of wildlife species on the African continent.
- South Africa has a penguin colony, which thrives thanks to the cold Antarctic currents on the west coast near the Cape.
- South Africa is rated 3rd in the world in supplying safe, drinkable tap water.
- South Africa has the cheapest electricity in the world.
- South Africa has the most luxurious train in the world, The Rovos Rail.

We have so much to offer the world, apart from our great diverse culture. As a nation we need to celebrate our future, look after our scarce resources, love our people and shine. What more can we say than our own coat of arms slogan “!ke e: /xarra /ike” (diverse people unite).

Enjoy the last quarter of 2015!
Adri Dornbrack & your HR Team

OVERSEAS VISITS

Otto Rainer, Tennant CEO, TCS EMEA with Greg Venter, GCE GM with the Tennant 800.
GCE Sales achievers in the UK for the World Cup Rugby

SERVICE EXCELLENCE AT GOSCOR!

Hi Sean/Manfred

I would like to take the opportunity in acknowledging Service well done by one of your technicians, Koos, for being on site on Monday morning before the plant started on a request I have sent to him on Saturday morning.

When I drove into the plant, he was on his way out, after assessing the breakdown on one of the Doosan machines. The machine was fixed on the same day.

Koos is constantly on site checking out the last Hubtex received trying to fix the hydraulic issue on the machine.

I do appreciate all the efforts that he has made and would like to wish well in continuing his service excellence not only to Merensky but all your clients.

Thanks once again

Regards

Adrian Groener
Warehouse Supervisor
Goscor Power Products started dealing with Handyman’s Paradise in late 2011. With a network of 9 branches situated throughout Zambia, they are effectively supplying The DIY, end consumer, small contractor and light construction market with a range of diverse power & light construction equipment from Goscor Power Products.

Handyman’s Paradise currently operate through a holding Company Power Brands International, who Imports the products, backs up the product via spares and workshop assistance throughout Zambia.

Their key locations situated throughout Zambia, becomes key to assistance of the product. Branches are located in Ndola up in the Copper Belt, to Kabwe & Lusaka in the agricultural centre catering to the small scale farmer, domestic user and to small and medium businesses.

The Premium Brand Subaru was very well accepted in the marketplace against the opposition, but was also competing against the cheaper lower end of the Consumer segment. Lutian and H-Power Products were then introduced immediately to counter this problem. Very quickly these became the volume movers throughout the industry, due to their robust quality, acceptable dependability and backup. Thus helping to establish a very well priced product in the Zambian marketplace.

Due to the constraint of the ZESCO Power grid in Zambia, Generators are the primary sellers, ranging from the small Lutian 2,8 Kva open petrol unit right up to the larger silent diesel water cooled units ranging from 12 kva up to 50 Kva380v. Due to the high temperatures experienced in Central Africa recently and going into the peak African Summer months towards the end of this year Generators are a necessity and a must for survival in Africa.

The Building industry in Zambia has enjoyed a constant growth level, for a few years now due to The Political stability of the Country. This in turn has contributed to GPP successfully supplying about 100 + concrete mixers of 350 lts capacity and in a diesel engine configuration since the start of 2015.

GPP Sales have grown by a staggering 155 %, year on year, every year since trading, and by the end of this 2015 we estimate total sales figures to reach 200 % over 2014 target achieved.

On going product & user training as well as constant order forward planning between distributor and supplier have shown to yield fruitful results throughout and should make Handyman’s Paradise a market leader in Zambia.

“Our Sales have grown by a staggering 155% year on year”
10 YEARS AND GOING STRONG

During the recent Bauma ConExpo show at Nasrec, Genie’s regional representation delegation took the opportunity of recognising the 10 years that Goscor Hi-Reach has been their sole distributor in the Southern African market. During this time Hi-Reach has grown the access platform and telehandler markets with great success. Phil Graysmark and Sharbel Kordahi handed the award over to George Landsberg and Neil Wilson.

Caption: Neil Wilson, CEO, Goscor Group; Phil Graysmark, Vice President Sales, EMEAR and George Landsberg, MD, Goscor Hi-Reach.

FACTORY TRAINED IN ITALY

During early July, three of the Goscor Access employees attended Advanced Telehandler Technical training at the Genie facility in Umbertide, Italy. Paul Curnow and Alfred Mogatla from Goscor Hi-Reach as well as Francois Van Pletzen from Goscor Access Rental completed the training at Genie’s Training Centre. Apart from the truly superior technical exposure they obtained, they stayed in the beautiful Perugia area during this time and also managed to do a trip to Rome as well, where they saw the Colosseum, the Vatican, the Sistine Chapel, St. Peter’s Basilica and numerous other famous tourist attractions.

TWO SX150s HAVE LANDED!

We are thrilled to announce that our first two machines have arrived on SA soil. One was proudly on show at Bauma Conexpo held recently in Johannesburg and the other has begun a rental contract in KZN.

Offering uncompromising productivity to 48 m (157 ft) working height, impressive horizontal outreach up to 24.38 m (80 ft) and industry-leading capacity through its full working envelope, the new SX-150 boom lift is more than extremely versatile. Starting this summer, new owners expect high utilization to generate profitability – and excellent return on investment.

“With the new Genie SX-150 boom, we are continuing to answer unmet customer needs by adding value to our Super Boom product line,” says Karen Stash, Senior Director, Global Product Management and Marketing, Terex Aerial Work Platforms (AWP). “We consider this boom lift to be a ‘versatile workhorse’ that is a tremendously durable, cost-effective choice for challenging environments.”
GAR Lifts the Mall of Africa

To date, a total of 85 access equipment units have been rented out to the Mall of Africa, currently under construction in Midrand, JHB. This is testimony to the saying “hard work does pay off”. This deal is a great showcase of GAR’s team work, dedication and belief in their offering.

This has been a great team effort. After we were informed that we will not be supplying the mall at all for this project, we took it upon ourselves to get in touch with the correct decision maker at the site and work on changing their minds. After a number of calls and visits to the site, we finally got through to the relevant person. When we finally got a chance to meet with him, I only had 5 minutes to pitch our business as he was on his way out to a site meeting,” said Nici Verster – Operations Manager – GAR.

“It is clear that the GAR team has worked hard to build the relationship with the contractors of the mall, who are Group S and WBHO but the real breakthrough came when Nici sold the GTH2506 Telescopic Handler on behalf of Goscor Hi – Reach. It is after this that we were asked to supply the site with a few telescopic handlers and then more requests started coming in for other equipment. We currently have 75 units out working at the site and Johan Oosthuizen is the sales person looking after their site.

Valued at R5 billion, the 115 000m² Mall of Africa is scheduled for opening in April 2016. The project will be the largest shopping mall ever built in South Africa in a single phase. The so-called “super-regional” mall will be the heart of the Waterfall City development, located in Midrand between South Africa’s administrative capital, Pretoria, and its economic capital, Johannesburg and will be the crowning glory of South Africa’s strong shopping centre industry.

LARGEST CUPCAKE MOSAIC

GAR in KZN recently loaned one of their high access machines to SPAR to photograph their attempts to go down in the Guinness World Record books. It was a great success. In preparation of the Rugby World Cup, Spar showed their support to the Boks and created a #goinggold mosaic using 33,660 cupcakes over 138.36 square meters. What a wonderful way to get behind our rugby team!
With the launch of its new versatile and efficient range of Rotary Telescopic Handlers, Bobcat answers industry’s call for a 3-in-1 machine that will boost productivity by doing more work in less time!

During a dazzling laser display, this beauty was officially unveiled to reveal a brand new innovative versatile TS0210 Rotary Telescopic Handler at Bauma Conexpo 2015 with the ceremony being opened by celebrity Carte Blanche presenter, Derek Watts.

With a quick and simple change of attachments, this remarkably flexible 3-in-1 Roto Tele Handler is transformed into a crane or an aerial work platform, enabling the machine to perform a wide variety of jobs on site in less time.

Boasting an impressive maximum lifting height of 20.5m (on stabilizers), and a 360° rotating capability for improved reach and accessibility, the smart TS0210 answers industry’s call for maximised uptime and increased productivity.

“What makes the Bobcat Roto Tele Handler truly unique is the fact that it offers a 3-in-1 solution,” explains Bobcat Equipment’s National Sales Manager, Andre Steenkamp. “When used with a Bobcat pallet fork or bucket, it’s a telescopic handler but by attaching one of our man platforms, the machine transforms into an aerial work platform; add a winch or jib attachment and it can be used as a crane.” According to Steenkamp, the vast array of Bobcat attachments can be fitted easily in a matter of minutes. “All four rotary models are equipped standard with man platform settings,” adds Steenkamp.

**THE NEW BOBCAT TELEROTOR 3-IN-1 DOES GO!**

**TRIP 2 ITALY**

*Factory visit for key customer*

Brian Rachman, Branch Manager, Bobcat KZN had the privilege of accompanying a key account customer, AVKA Plant Hire to the Dieci factory in Italy recently. AVKA was the first company to purchase the new Telerotor (TR35160), one of the first units of this size to be sold in South Africa.

Ashwin Romalall is Bobcat’s biggest customer. Bobcat treated him to a factory visit to give him a better understanding of how these units are manufactured and to witness this world-class technology for himself.

“The factory was very impressive! We were able to test some of the equipment which was great and we noticed a very happy and content work environment, not to mention the staff who were very friendly,” says Brian Rachman.

During the trip, they also managed to spend some time with one of Bobcat’s biggest dealers in Italy based in the world famous Maranello (DMO). They were introduced to the CEO of the company and some of his staff and discussed the operations of their company.

All work and no play makes Jack a dull boy so they say! On their day off, Ashwin and Brian spent the day shopping in Milano – every girl’s dream!

“A big ‘thank-you’ to Bobcat SA & Bobcat Europe for making this trip so special for both AVKA and myself,” concludes Brian.

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**HALL OF FAME**
Bobcat KZN recently sold an E62 Excavator & Auger to Agrispan. The machine will be used for drilling of holes and excavating. Agrispan specialize in assembling greenhouses all over South Africa. This particular contract was for Mondi Paper Nurseries where all the seedlings for Mondi KZN forests are grown.

The E62 is the first and biggest Bobcat excavator ever sold into KZN. The company also placed an order for a S850H with pallet fork which will be delivered.

Bobcat New Age Tablet

The sales team at Bobcat have moved over to new age tablets. The tablets have a built in 3G which makes it easier for the reps to access CRM that is accessed online. Tablets also make it easier to carry around as it is mobile. This has made it everything easier for the team as they can access CRM in the palm of their hands. Well done to the IT Department on making thing easy for the Bobcat team.

Bobcat exhibited at the NAMPO Harvest Day show in May this year. They were lucky to get some stand space with one of their dealers. Almost 70 000 visitors attend this show each year – it’s really the place to be. Positive feedback from exhibitors and visitors confirmed that the Harvest Day is a sought-after place for doing business, conveying information and building networks. Bobcat sold 2 machines subsequent to this show, a T590 and S630, totalling 1.4 million. Our sales motto is PPO – Persistence Pays Off.

The Goscor Group have secured a stand at the next show happening in May next year.

MR BOBCAT HIMSELF

We would like to congratulate Brian Rachman, GM at Bobcat KZN on his outstanding sales achievement during the month of August. Brian sold 22 Bobcat units in 1 month. This is truly a remarkable achievement especially in these tough economic times.

The Bobcat KZN team also expressed their gratitude towards Brian not only on his incredible sales record but also on being an amazing GM. “Thank you Brian, you are truly an inspiration” said the staff at Bobcat KZN.

BOYS & THEIR TOYS!

If you thought some folks were crazy about brand loyalty, think again! Robby Bosch, Senior Field Product Trainer for Bobcat lives in the Netherlands. He has been an avid collector of mini machine models for the past 40 years.

Robby has converted his entire basement into a ‘shrine’ where he showcases approximately 5,000 miniature machines, many of which are Bobcat. Robby was recently out in South Africa where he was the ‘man in the machine’ on the demo field at Bauma Conexpo 2015, the world’s largest industrial trade show. When he gets into a Bobcat, he becomes one with it.

It was truly an amazing spectacle to witness. This man is a legend!

Used Machines Sales Division

Bobcat Equipment are pleased to announce the opening of a new ‘used’ machines division. During August 2015 our first advert was placed in the Commercial Trader with great success. A 2nd advert will run in October boasting 10 machines for sale of which only 2 machines from the first advert run are still available.
GPP supplies an exceptionally wide range of compact, reliable and efficient water pumps to meet virtually any pump application in the agricultural and construction industries.

“A farmer’s water pump requirements are as diverse as the agricultural industry itself,” says Mark Bester, MD for GPP. “Whether a farmer needs a water pump to irrigate or fertilize his crops or to pump water to or from storage tanks, we have ensured that we stock a range of petrol and diesel water pumps that is wide enough to meet practically any water pump requirement and budget.”

The comprehensive water pump offering from GPP includes clear water, chemical (fertilizer and salt water), slurry, semi- and trash pumps as well as high volume units. “To ensure that we meet our customers’ requirements spot on, we have gone a step further; we have extended our range to be able to offer high quality, world leading premium brand water pumps as well as now a more affordable option,” explains Mark.

The Robin Subaru PTX320 water pump is the company’s flagship. Driven by the highly advanced, economical and easy to maintain Robin EX engine, this powerful pump delivers up to 1000 l/minute and boasts a 32m pump lift capacity and a suction height of 8m, making this unit ideally suited for heavy duty applications that require large pumping capacity.

The Lutian LT20XC water pump is a more affordable solution for light duty applications. While lighter on the pocket, it certainly does not compromise on quality, performance and reliability; with a 20m pump lift capacity and a suction height of 7m, these pumps have a delivery capacity of up to 360 l/minute.

GPP managed to establish and activate business with Spill Tech who have been dominating the polypropylene sorbent industrial spill clean-up market since 1971. David Bester from GPP supplied Spill Tech with 12 x Lutian Diesel Water Pumps and 12 x Lutian Diesel High Pressure Washers to the value of R200 000. We wish them a long and successful business relationship for the future.

“Bauma 2015 was not well attended, we feel we could have seen more feet through the show; we also feel it was not well promoted in the media, and could be the reason for the poor attendance,” says Mark Bester.

“The inside display was very well put together, and stood out amongst other companies also attending, we made direct sales to the value of R100k, and a few other potential leads and a possible new dealer in Cape Town to be visited in Early October.”
Morning Gents

I would just like to send this mail to compliment Gary for the extra help and commitment he gave Super Group over the weeks. He personally made sure that all the standing units where fixed and to keep the operation running the whole time. This is the type of person we need and also you to keep your company’s name very good in the market. It was a dream come true to deal with a person like Gary.

Kind Regards,
Leon De Klerk | Super Group » National Transport GM

Joy Mining - Overjoyed with our Service

Gary, just to let you know that we appreciate and are thankful for the service that Andries Pretorius has given us. His reactions are always prompt, always available when we need him. We are also happy with his cooperation. We are not very clued up when it comes to our machines but he is always available to advise us on all our machines.

Much appreciated.
Thanks,
Norman N Guss
Supervisor - Administrator

Well done Andries! You are a star! Keep up the good work!

GLTC are striving to obtain their ISO rating (on a national basis), by the end of December 2015. If we achieve this, we will be the first forklift company in RSA to have this certification, which is great news! Having ISO certification means we have to comply with strict rules and regulations and to date GLTC have been working hard to get all of their policies and procedures in order.

“We have completed the first phase in Health and Safety, and in Quality Management control, and will be moving into phase two in the next few weeks. Once phase two is completed we will be ready for evaluation,” says Rory Lord, National Service Manager who has headed up this exciting initiative. “Health and safety is a priority in our organisation and of utmost importance to all that work in our company.

“Our aim is to continuously improve all of our standards. We want to be the number one forklift company in South Africa. We will not stop working on our external and internal systems until we get there. ISO rating is one avenue amongst many which we are exploring.”

We wish the team luck and look forward to receiving our new rating which we can show off to the industry!

GLTC have been named SPAR’s 2015 Equipment Supplier of the Year. MD, Darryl Shafto says, “This has to be the most important accolade ever received by our company. SPAR obviously have many suppliers with many of them much bigger than we are. It is therefore a monumental privilege for us to have been singled out in this manner,” Spar believe Goscor is a complete package. “They are prepared to go the extra mile not only to help ensure excellence in our logistics division but also its cost effectiveness in the long-term. They are a partner in our business in the truest sense of the word,” says SPAR representative.

“The capital price on Goscor’s equipment is usually higher than their competitors, Goscor has consistently delivered on the promise of achieving the lowest total cost of ownership over the entire life of the machine. In SPAR’s business this boils down to the cost of moving a pallet over the life-time of an individual materials handling machine and, in this regard, the SPAR-Goscor partnership has managed to create an enviable level of efficiency in the warehouse through constant and consistent operational cost reduction,” he says.

GLTC Sales Director Patrick Barber says that from the outset GLTC’s relationship with SPAR was unique. “The capital investment for SPAR was certainly higher with us than it would have been with most of our competitors. But we learnt very quickly that they completely understood the lifetime-cost concept,” Barber says. He adds that operational cost reduction has been achieved through focusing on a cluster of activities like driver assessment, intrinsic fleet management and, of course, the highest levels of service and maintenance.

Currie says that one of the most impressive characteristics of the Goscor team is its willingness to listen. “We have a protocol whereby we measure the performance of our suppliers on a quarterly basis. Goscor has consistently achieved the highest ratings for these service/quality assessments. One of the reasons for this is that they are prepared to listen when things aren’t going one hundred per cent and to make the necessary changes immediately. This is a trait that makes all the difference and is unusual amongst suppliers,” Currie says.

Shafto says that the bottom line is that there is a mutual respect between SPAR and Goscor. “We’ve been true to our promise in delivering the lowest cost of ownership across all our machines and they have, in turn, allowed us to do what has to be done to achieve this”

Well done GLTC! We are proud of you!

GLTC has been named SPAR’s 2015 Equipment Supplier of the Year! You are a star! Keep up the good work!
GLTC have been one of GLTC’s customers for the past 22 years. Warren Newell handed over a trophy to Basie Coetzee for his loyalty towards the company.

From left: Warren Newell (Sales Manager, GLTC-KZN) and Basie Coetzee (Limco)

Another successful handover of 6 forklifts to Imperial Cargo from Johannesburg. Proving yet again that GLTC JHB are ahead of the game no matter what deal… big or small!!

From left: Darryl Hancock (Regional Sales Manager, GLTC-JHB) and Ferdie Baird (Imperial Cargo)

Van Schalkwyk says that Goscor were true to their word in this regard. “They designed the spec according to what we needed and have been thoroughly professional in the training of our operators and support in general,” he says.

Shafto explains that for larger fleet applications, the BHS Operator Aboard Battery Extractors (BE) are available in several models and are designed for a specific application, yet all sharing common features and benefits which make them the most versatile, reliable and cost-effective battery extractors in the industry. All BHS BEs are made with heavy duty steel and designed to reduce preventative maintenance intervals.

“We can now easily say that we provide a total warehousing solution – a complete range of warehouse material handling equipment, battery chargers, various financial packages in rental or sale, a range of service and maintenance packages, fleet management systems, operator training and, of course, a massive stockholding of spare parts,” concludes Shafto.

GLTC are pleased to announce a new agency, Taylor Dunn. As a leader of innovative gas and electric vehicle solutions for application-specific commercial and industrial vehicles, Taylor-Dunn factory-designs and custom builds vehicles that carry loads, tow loads, and transport people. Taylor-Dunn Manufacturing is a self-certified veteran-owned small business that designs, produces and assembles in Anaheim, California.

Their high quality industrial and commercial vehicles are designed to carry loads up to 6,400 lb and tow loads up to 120,000 lb. Taylor-Dunn is housed on a 180,000 square foot industrial facility on a seven acre property in Anaheim, California and is home to nearly 200 employees.

The newly installed battery bay, equipped with BHS product, has improved efficiencies in the manner in which warehouse equipment batteries are handled at the Africa Automotive Aftermarket Solutions (Midas) distribution centre (DC) in Edenvale, Gauteng. This is according to DC manager Tommy van Schalkwyk.

“The system works well,” van Schalkwyk says. “Apart from the quality of the hardware, the ingenious system helps save time. For example, when the operator needs to change a battery he simply goes directly to the LED board, which indicates which battery is available for use. There’s no guessing - the LED is right every time – and there’s no time wasting,” he says.

GLTC MD Darryl Shafto says that by expanding the portfolio to include BHS products, GLTC now provides a wide range of products to suit large and small lift truck battery changing applications. Every system is designed, engineered, and manufactured according to customers’ specifications.

From left: Daniel van Rensburg (Battery Division Manager, GLTC-JHB) and Tommy van Schalkwyk (DC Manager, Midas Group)
For the first time in history, GLTC Sales and Service divisions joined forces for a joint annual conference. Over 90 staff from around the country made their way to the tranquil Cathedral Peak, nestled in the Drakensburg. The conference began with passionate speeches from Patrick Barber (Sales Director), Rory Lord (Rental & Service Director) and finally, Darryl Shaffo (Managing Director) and the theme ‘One Team.

‘One Vision, One Goal.’ was brought to life. The team were treated to an inspiring talk by Ian Thompson, a top motivational speaker and stunning men and ladies gifts were given to each person. Top achievers of the year were recognised and awarded with stunning trophies. The team spirit was electrifying!

That evening, the team enjoyed an evening drumming under the African stars and a delicious braai. Early the next morning, teams gathered on the top of a plateau for some serious teambuilding. Split according to their country beanies, teams were challenged to various physical activities such as archery, rubber bullet shooting, memory maize and more. Despite some major and minor injuries, the smiling GLTC soldiers returned to camp with big smiles and enjoyed some leisure time.

That evening, all delegates received room drops dressing delegates according to countries of the world. In true GLTC spirit, all dressed up for a fun gala dinner dance. Festivities carried on until the last karaoke singer retired.

**AWARDS:**

- Salesperson of the Year - Lucas Hopley
- Most Improved Salesperson – Roger Moore
- Achieving order intake budget – KZN branch; PE branch; JHB branch; CT branch
- Parts Department of the Year – KZN branch
- Rental Department of the Year – JHB branch
- Long Term Service Award – Jean Campher
- The most new business generated in a quarter – Jenna Braithwaite

**HAND OVERS**

From left: Sebastian Chetty (Grindrod/Ocean Africa) and Lizzie Bezuidenhout (Sales Executive, GLTC-KZN)  
From left: Lizzie Bezuidenhout (Sales Executive, GLTC-KZN) and Chris Mueller (Tekwni Foods)  
From left: Justin Bransby (Director, Just Trading) and Rainer Pessenbacher (Sales Executive, GLTC – PMB)  
From left: Lavesh Gunpath (Sales Executive (GLTC – KZN)), Vincent Maistry (Driver, Deck Steel and Concrete) and Shaun Sahadeo (Transport Manager, Deck Steel and Concrete)

From left: Gary van der Merwe (General Manager, Front Row Manufacturing) and Rainer Pessenbacher (Sales Executive, GLTC – PMB)

From left: Roger Moore GLTC CT Regional Sales Manager, Forklift Operator John Louis, Anthony Fouche GLTC Director WC Region and Shamiel Rylands (Pick n Pay Cape Town Airport DC Operations Manager) with the four Crown WT3000 pallet trucks.

From left: Grant Laight and Driver

From left: Grant Laight and Najmie Behardien

Thanks to Goscor management for allowing us this amazing opportunity. We are proud to be Goscorians!

What an awesome conference! Awesome team! Awesome company to work for. Until we meet again, the echo remains ‘...I did it MY WAY!’.
GCE showcased innovative, ground-breaking vacuum and cleaning technology at IFAT and BAUMA Conexpo 2015 when they launched the new HPVR-1000 Jetting/Vacuum combination truck with a unique water recycling capability and the HPVR-1000 Combi Vacuum truck for high pressure jetting applications. Both of these machines are locally manufactured on SA soil – a first in this industry.

Derek Watts, Carte Blanche presenter hosted the event which was attended by 70 prospective clients and various media. A question and answer session gave the crowd a good understanding of both machines. The panel consisted of Tony Siddle, Chairman of the Goscor Group, as well as Highpoint Vacuum’s CEO David Gade and Head Engineer Jean Visser. Highpoint Vacuum is responsible for the local engineering, design and manufacture of the HPVR-1000, working in close partnership with Cleaning Equipment.

“We designed and manufactured this highly specialised vehicle locally with the exception of the recycling system which we sourced from Dietmar Kaiser, a market leader in this field based in Lichtenstein,” states Highpoint Vacuum CEO David Gade. Explaining how the recycling process works, Gade says that once the vacuumed (dirty) water settles in the vacuum tank, it is filtered and foreign matter is removed by the recycling system. Water loss is minimal during this continuous process and close to 100% of the water is recaptured for re-use in the jetting process.

Gregory Venter, GM at Goscor Cleaning Equipment is extremely excited about introducing this new recycler into the local market. “Recycling jetting water can save up to a remarkable 20 million litres of clean water per annum, presenting the ideal environmental solution for water-poor countries like South Africa. In addition, the machine’s capacity to hold 6000 litres of clean water saves fuel and time and substantially improves productivity as work is no longer interrupted by water collection. This innovation is a tremendous scoop for South Africa and it opens up great opportunities for emerging contractors.” He adds that the recycling system carries a 12 month warranty.

“Our three-year partnership with Sasolburg-based Highpoint Vacuum to manufacture and supply a quality range of vacuum truck, air movers, jetting and combination jetting machines has been a win-win for both companies,” continues Venter.

A NEW HEAVY DUTY SUCTION SWEEPER

We welcome a new and highly advanced heavy-duty mechanical-suction sweeper which is now available by GCE. The new M60’s 6 cubic metre hopper and 6000 kg net payload ensure unmatched performance in extremely heavy-duty urban and industrial conditions. The machine works dust-free even in the dustiest of conditions thanks to the PM10 large surface filters. The advanced CanBus (Controller Area Network Bus) control system connects all the modules working throughout the machine for maximum effectiveness and efficiency. In addition to the load sensing hydraulic system which reduces fuel consumption, the M60 also features a powerful, quiet suction turbine, 4-wheel power steering and 180° right/left hand side front adjustable brush. Comfortable front and rear suspension, a tilting cab and a central drive position ensure optimum operator comfort.

Renier Ellis, Sales Rep - GCE JHB handing over the 2 new Sentinels for Samancor – Middelburg Ferrochrome to Martinique Allison, Director - IPOPA.

These two new machines replace the two old Sentinels that were on this site for more than 7 years, with more than 7000 hours on the clocks, these machines kept going and delivered good service with the help of good maintenance of the machines.
GCE hosted its annual sales conference on the 3rd – 4th September at the lavish Velmore Estate in Erasmia, Pretoria. This is the businesses first conference under the leadership of Greg Venter, recently appointed GM of GCE. The conference was facilitated by sales guru Mark Burger and attended by all sales representatives from the different regions, the marketing team as well as the CEO of Goscor, Mr Neil Wilson.

The conference was a unique experience in many ways. Firstly no sales or marketing strategy was presented however all the reps had to develop their strategy during the conference to present at the end based on what they learned from the facilitator. The reps’ strategies would then lead the marketing plan for the year. Another unique feature about this year’s conference was that the GM hosted all the delegates together with their partners for a gala dinner on the second evening.

The special awards evening was hosted by Greg Venter, GM – GCE. The evening was a real charm with Hollywood glam as the theme, and staff + partners dressed to impress. The awards were presented by Mrs Wilson, wife to Mr Neil Wilson, CEO – Goscor Group and the accolades went to the following people: Hilton van Vuuren walked away with Top Salesman of the Year for sales of ride-on scrubbers and overall value. Matthew Middleton was awarded Top Salesman of Year for Walk Behind Machines and overall number of units sold. The Top Salesman of the year award for Sweeper Scrubbers went to Nicholas Wallace, Sales Manager – Tennant Western Cape, a dealer in the Cape Town region. A new category for Aftersales Person of the Year was added and the award went to Andre Jansen van Vuuren. The conference was a great success and great fun for all.

Lethando Engineering was awarded a 36 month contract at Kriel Power Station to sweep all the roadways situated in the Power Plant. Their first stop was to speak to GCE for advice on the best machine. “I advised him that the Tennant 800 was the best machine in the market to do the work,” says Hilton Van Vuuren, GCE Sales Exec. Finance was organised through Goscor and Lethando Engineering received the machine soon after. Done and dusted!

At Oryx we are a passionate bunch of managers and we constantly share feel good service moments from within our organisation with each other on our Whatsapp group. Our cleaning staff taught us the slogan of “Oryx ya Rocka” (Oryx Rocks). Every Wednesday the regional managers from around the country share their special Ya Rocka moments with each other. Usually each regional manager will share a picture and story about a cleaner or supervisor that excels at what they do. This week we received the below image from Gauteng North as Pierre Schoeman’s Ya Rocka moment. What a feel good moment.

Two hours after a breakdown was called in the Goscor technician’s vehicle was seen on site. Call logged. Technician on site. Job done. No nonsense. No excuses. Just good service. I want to use this opportunity to thank you and your team for giving us such good service. It is really appreciated to have a supplier that understands our level of urgency when it comes to servicing the Virgin Active sites.

Good morning Greg

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Kind regards
Johan Visser
National Operations Manager
Oryx Health & Hygiene Services

“This is an awesome response to the hard work that you and your team are doing to ensure that our clients get the great service we promote at GCE. Please share with all the technicians involved.”

Said Greg Venter, GM - GCE
GRC were the exclusive suppliers of forklifts to the organisers of the world famous mining show, Bauma held at Nasrec recently. “We have built a very good relationship with Larouxnelle Logistics who organize various shows in Gauteng. We are their first choice when it comes to choosing a forklift rental company to represent them at these shows,” says Tanya Brummer, GRC Sales Manager.

Larouxnelle only want one brand of forklift to represent them at these shows and GRC has the largest fleet of Doosans available at a given time. They took from a 2.5T to a 16T forklift. A total of 20 machines were rented to them over a period of 3 weeks.

Ambassador Foods in White River, Nelspruit have been looking at purchasing a Bendi for about two years now. They have recently purchased a stunning refurbished Bendi B318 from Monique Vorster at GRC. They too now can enjoy up to a 40% space saving in their warehouse and will also benefit from Goscor’s new sales and service office based in Nelspruit. This uniquely designed, refurbished Bendi is the first to ever be sold in GRC. Great stuff!

GRC and MPM have merged resources and become one company. We would like to congratulate Shaun Morton who has been appointed as GM and look forward to a strong, powerful rental team!

Group Five generally purchase new equipment but this time, they needed a unit for a low hour application which brought them to enquire about our used equipment range. They purchased a quality used Doosan D70S-5 from us.

“They are very happy with the unit and we look forward to building our relationship further with them,” says Robert Mckenzie, GRC Used Sales Exec.
A **STUNNING NEW INSTALLATION**

KLG recently supplied and installed Sullair medical grade compressors and vacuum pumps at Pineshaven Netcare, a new 100 bed, private hospital in Krugersdorp on the West Rand. Medical facilities require a 100% clean and reliable supply of compressed air to operate medical equipment while vacuum pumps are used to remove bacteria from theatres and throughout the hospital.

We had already supplied Sullair medical grade compressors to Netcare’s Milpark, Rosebank and Sunninghill private hospitals and currently provide upgrades as well as all after-market services and support services of the equipment at the facilities. “Our offering extends far beyond mere product supply,” says GKLG Sales Manager, Duane Kruger. “We are committed to providing turnkey solutions that deliver the very best end-results so that our customers can gain competitive edge and rest assured in the knowledge that they will never be without air. I believe that these competencies, together with our longstanding relationship with our key customer, Netcare, prompted Delta Consulting, the designers and contractors of Pineshaven Netcare to approach us for the supply of the medical grade equipment for the new medical centre.”

KLG installed two medical Sullair rotary screw compressors and two VS10 7.5 vacuum pumps as well as downstream equipment including medical inline filters, medical desiccant air dryers, an air receiver and a vacuum receiver. All equipment is designed to medical standards. Full operator and handover training was provided by GKLG, putting power back in the customer’s hands.

Known for their durability, longevity and good warranties, Sullair is the Rolls Royce of air compressors. This premium product provides a quick return on investment through unequalled quality, reliability and performance. When it comes to vacuum pump technology and quality, Kruger says that the VS10 is one of the best rotary screw vacuum pumps on the market.

The equipment is monitored by GKLG’s in-house developed lead lag system. Medical compressed air and vacuum systems are critical for a hospital and the lead lag system provides 24/7 onsite control to ensure that the hospital is never without a functional medical compressed air and vacuum system. “The system assists with energy efficiency and offers real-time monitoring of equipment and offers seamless start-up of a backup unit in case of a power failure, which is also critical in the medical field,” notes Colin Tyrel, Project Engineer at GKLG. The PLC system protects and extends equipment lifespan by assisting with power dips which confuse compressors and can lead to costly damage. The system also sends alerts of any problems for quick response. Tyrel explains that they are in the process of further developing their lead lag system so that it will be able to communicate with the customer’s business system. “In future the customer will be able to access the equipment’s full history at any time and gain insight into the machine’s operating times and periods where it laid dormant.”

**HALL OF FAME**

The show was successful for us as a business unit. Our inside stand positioned both of our brands Sullair and Ozen in a unique manner. We obtained a good number of leads, around 60 or so, of which at least 50% of these are possible sales. We identified possible distributors for Namibia to expand our reach into Africa. Our international representatives were also here to support us and were pleased with the outcome. We organized traditional gum boot dancers to perform at our stand which went down well with the crowd.

“I found that despite the fact that there weren’t as many people as we wanted to see, the quality and quantity of visitors to our stand inside Hall 5 were very good,” comments Jayson Le Roux, MD, Goscor KLG. “We met with a number of MD’s and Senior Managers from prospective customers.”

While we have not confirmed any sales as yet, there is a good chance of us selling 6 Sullair DPQ260 portable compressors to the value of R1.5M. We are hoping to receive an answer very soon! In addition, we are following up on approximately 22 good leads that were generated during the show. Bauma needs to do better advertising to increase the volume of visitors to the show.”

**ELECTRICAL COST SAVINGS FOR PG BISON**

KLG recently conducted an Air/Energy Audit at PG Bison, Piet Retief. They were so impressed with the level of service offered by KLG that they purchased a Sullair Two Stage 250Hp compressor and Air Dryer with line filters. This acquisition will show electrical cost savings for the company of around R700K per annum.
Kalmar, part of Cargotec, has announced a large contract with Shumani Industrial Equipment. It represents the largest supply of mobile equipment in Africa as well as the largest reachstacker order globally. The order was signed into Cargotec’s 2015 second quarter order intake, with all machines scheduled for delivery by December 2015. The value of the contract is approximately EUR 13 million.

Shumani is a Certified Kalmar distributor in South Africa. A total of 43 units will be distributed nationally across 15 Transnet terminals, including 34 Kalmar DRT450 reach stackers, eight Kalmar DCT90 empty container handlers and one reachstacker for empty container handling. The equipment will be utilised for rail depot applications at inland dry port terminals by Transnet’s division, Transnet Freight Rail.

Transnet already operates with an extensive fleet of Kalmar equipment that is currently on a month to month rental contract from Shumani. Kalmar will supply and maintain the new units on a full maintenance basis across South Africa over the contracted period of five years.

Victor Nemukula, Executive Director for Shumani Industrial Equipment said: “We have enjoyed a long standing relationship with Kalmar, in recognition of their top quality equipment and outstanding reputation as a service provider. They have a thorough understanding of our customer and end user operations and have provided the best solutions to increase the productivity of the Transnet terminals.”

Anton Burchell, Managing Director, Kalmar South Africa, commented: “We are delighted to receive this substantial order from Shumani, the vast size of which demonstrates the quality of Kalmar products and technology. Kalmar has a national footprint and can confidently handle the challenges that are faced in cost-effectively supplying and maintaining a large fleet of equipment at various locations throughout South Africa.”

**CHECK OUT OUR NEW SIGNAGE**

New signage has been installed at the new SIE offices at no 6A Neutron Road. The new signage is fresh and clean perfect for this fast growing business.

**HANDOVER**

Stanley Dludla handing over 12 reach trucks to IFM/Transnet earlier this month and 33 trailers. According to SIE there are many more orders and handovers coming their way. Check the next globe for an update.

From left to right Stanley Dludla, National Sales Manager; Hopewell Mthembu, Project manager; Sthembiso Jwarha, Project manager.

**GET TO KNOW THE SIE TEAM**

As SIE continues to grow, so does the team which will assist with day to day running of the business...

Kedidimete Maletswa is busy with telesales industries campaigns to the government, Public Sector and Waste Management.

Charlene Sturgeon was moved from GLTC to SIE as their Service Administrator.

Hannes Goldner from Forktec in CT who was involved in short & long term rental fleet joined Shumani as a Sales Executive. He will be focusing on new business outside the Transnet deal.
Megan Bauchop, Receptionist, GCE JHB fell pregnant at Goscor PTY LTD in 1996 with her baby daughter Shereen Bauchop. 18 years later mom and daughter is still part of the Goscor family. Shereen wants to study Zoology. She is also a top achiever in her school and came in the top 10 this year.

Natania Botha is new to the Goscor marketing team. She holds a Certificate in Business Practice a Diploma in Financial Planning and a Degree in Creative Writing. She is also an International Beauty Queen, Humanitarian, Conservationist and a Brand Ambassador for a number of International Brands. She is the proud owner of the following prestigious Beauty Titles: Mrs Queen of South Africa 2014, Mrs Cansa 2015, Mrs Africa 2015 and she was recently ranked in by the Department of Arts and Culture to be the Ambassador of Art and Culture.

Natania is on the executive board for Miss Deaf SA. She was recently a judge at Miss Deaf SA 2015 and will also mentor Janie for Miss Deaf World that will take place in May 2016 in Prague. Natania and Janie’s mission is to get sign language recognised as an official language not only in South Africa but around the globe.

Nicci Vester, Ops Manager at GAR has recently embarked on a 9 month MAP (Manage Advanced Program) Course with Wits Business School.

He attends class twice a week in the evenings and is learning about a whole lot of new stuff such as Group Dynamics, Principles of Human Resource Management, Industrial Relations, Principles of Economics, Principles of Accounting and Finance, Principles of Marketing, Principles of Operations Management, Principles of Strategic Management. “After the first session, I asked myself, What the hell have I got myself into,” smiles Nicci, “but must say it is very interesting and there are a lot of assignments that need to be done alone and in teams.”

We look forward to hearing more and wish Nicci all the best!

Well done to Barbara Abdalah, Operations Manager, GRC JHB’s daughter Tamika McCarthy receiving a merit certificate for U/11 Netball. Tamika plays for the Edenglen Primary School’s U/11 team.

Well done, and keep the goals coming!

23
Adri Dornbrack: Marathon Goscorian

Adri Dornbrack, HR Manager – Goscor Group participated in The Sanlam Cape Town Marathon which took place on the 20th of September 2015.

The Sanlam Cape Town Marathon is normally staged on the Sunday nearest to the 24th of September, which is South Africa’s Heritage Day. The route is designed in such a way that the participants get an opportunity to take in the City’s spectacular natural beauty and also enables the runners to traverse the City’s rich historical sites. Well done to Adri on completing the race. Keep up the spirit. You are setting a great example for all on maintaining a healthy lifestyle.

Well done Adri Dornbrack (HR Manager)

FAREWELL AND GOOD LUCK

JOHN PETRIE

John Petrie was in the forklift industry for 42 years, 11 of which he was part of the Goscor family. With John, the customer always came first and he would never sell a truck just for the sake of a sale.

WE WISH JOHN ALL THE BEST WITH HIS FUTURE ENDEAVOURS.

ALEX THEODORIDIS

After 22 years of service, Alex Theodoridis, National Sales Manager at GCE has decided to broaden his horizons and leave the Goscor stable.

“Some people do relate to a departure or a resignation almost like a divorce, however in this case I am not going away. I have decided to remain in the industry and pursue my own venture in consulting and Industrial Contract Cleaning. I will remain a Goscor / Tennant Supporter. I want take this opportunity to thank all that I have worked with over the years for your assistance and guidance.”

GOOD LUCK ALEX!

ELSABE KOK WITH HER GRANDCHILD AND DAUGHTER AT GRANDPARENTS DAY.

Joseph (MPM) and Amanda White (Finance) joined forces and went to a soccer game at FNB Stadium. This was Amanda’s first ever live soccer game. The game was between Kaizer Chiefs and Pirates. Pirates won 3-1 against the enemies. “It was an absolutely amazing experience,” says Amanda. “Another tick off my bucket list.”
BABY GOSCORIANS

Nadia Van Der Westhuizen
Arina van der Westhuizen, Bobcat JHB's baby Nadia Van Der Westhuizen, born on 24 September 2015

Mienke Steynberg
Magnus Steynberg, Technician GCE JHB's baby Mienke Steynberg, born on 20 July 2015

Taya Anne Blecket
Natalie Daly, Sales Representative, GCE KZN's baby Taya Anne Blecket, born on 16 September 2015

Quanu De Wet
Vilia De Wet, Workshop Admin Assistant, GLTC WC, baby Quanu De Wet, born on 28 September 2015

Grant Van Zelderren
Leon van Zelderren, KLG's baby Grant Van Zelderren, born on 24 August 2015

NHLENGO ZIBUSISO MASHELE

DIDIMALO HECTOR LEHLOMELA
Aubrey Lehlomela welcomed a beautiful baby boy on 5 October 2015

BACKING UP THE BOYS

Team GLTC, JHB

GCE team supporting the Springboks at Twickenham. Quarter Final, 17 October 2015

GLTC, KZN

GCE, JHB

GLTC CT

SAY BOO
STAFF NEWS

FUNNIES | GOOD TIMES, MAKING FUN MEMORIES AT GOSGOR

9 months pregnant and not impressed being on my feet anymore

Ahhh Adem, give me better pricing!

Girls don’t drink blue drinks, but what is this thing....

Here we come to save the day!

I may be short, but I’ve got my eye on you!

It wasn’t me!

Look, it’s a bunch of chops!

Kathy’s Hen Party & Wedding

Kathy Owen, VSB Controller - GCE JHB, and Gary tied the knot on the 3rd October in Durban at the Pont South Coast. In the weeks leading up to the big day, the team at GCE hosted a Hen party or bridal shower as they are popularly known these days, in her honour. The party took place on the 18th of September 2015 and was organised by Bernadette Botha.

The party was a great success and a wonderful surprise for the bride to be. The ladies enjoyed a great champagne lunch and had much fun. “Kathy was very surprised. She thought that she had been left out of a meeting as no one was in the office until she came down to the coffee spot and was surprised by all of the admin ladies” said Bernie.

Love is in the air.

Congratulations

Goscor’s most eligible bachelor has finally tied the knot. Congrats to Frans van der Heever who married his beautiful bride, Stacy in Mauritius.

After a two year long engagement to his fiancée, Juanita Cornell, Workshop Admin Assistant – GLTC WC finally tied the knot to Rodney Negal on the 10th of October. Congratulations and we hope the wedding will be a great success.

Barbara Abdalah, Ops Manager, Goscor Rental Company, held a celebration of love with her husband Ghaffan at a formal ceremony held at Camelot Castle near Harties. This was truly her fairytale wedding. Congrats guys, we wish you a lifetime of happiness!
On 21 November 2015, thousands of sisters and misters, including the Deputy Minister of Social Development, Mrs. Hendrietta Bogopane-Zulu was uniting at Steyn City Lifestyle Resort for the 10th annual 1st for Women Sisters with Blisters protest walk with Jacaranda FM. Goscorians supported this worthy cause – there are no excuses for abuse! This walk marks the start of the 16 Days of Activism for no violence against women and children campaign.
STAFF NEWS

WELCOME! NEW GOSCORIANS

Johannes Claassen
Sales Rep
Bobcat, WC

Jonny Sebola
Service Technician
GAR, JHB

Precious Gumede
Creditors Clerk
GAR, JHB

Sthembile Khoza
Internal Sales
GAR, JHB

Marietjie Els
Workshop Administrator
GLTC, EL

Monica Chambers
Debtors
Bobcat, JHB

Bobcat, WC

George Jolly
Sales Rep
GCE, JHB

Stanley Motseo
Picker
GCE, JHB

Josef Albrecht
Aftermarket Manager
GKLG, JHB

Karien Loubser
Internal Sales
GKLG, JHB

Olivier Dewandeler
Service Technician
GLTC, JHB

Precious Gumede
Creditors Clerk
GAR, JHB

Sthembile Khoza
Internal Sales
GAR, JHB

Marietjie Els
Workshop Administrator
GLTC, EL

George Jolly
Sales Rep
GCE, JHB

Stanley Motseo
Picker
GCE, JHB

Josef Albrecht
Aftermarket Manager
GKLG, JHB

Karien Loubser
Internal Sales
GKLG, JHB

Olivier Dewandeler
Service Technician
GLTC, JHB

Amanda Wilson
Junior Marketing Manager, HO, JHB

Mavis Mafokwane
VIP Payroll Administrator
HO, JHB

Randhir Haripersad,
General Manager Africa,
HO, JHB

Monica Chambers
Debtors
Bobcat, JHB

Bobcat, WC

Stanley Motseo
Picker
GCE, JHB

Josef Albrecht
Aftermarket Manager
GKLG, JHB

Karien Loubser
Internal Sales
GKLG, JHB

Olivier Dewandeler
Service Technician
GLTC, JHB

Mavis Mafokwane
VIP Payroll Administrator
HO, JHB

Randhir Haripersad,
General Manager Africa,
HO, JHB

Philip Wilken
Technician
GLTC, EL

Rian Lotriet
Technician
GLTC, EL

Norman Molole
Inventory Controller
GLTC, JHB

Amanda Wilson
Junior Marketing Manager, HO, JHB

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