

GOSCOR ARC

Goscor: Bell's supplier of the year

Leading equipment manufacturing company, Bell Equipment, has announced that Goscor Arc Richards Bay is its Supplier of the Year in the commodity category.

Rob Pirie, Goscor Arc MD, says that it is a meaningful tribute to his team to receive this accolade from one of South Africa's top companies.

Goscor Arc's Shawn Pirie (pictured right) with Larissa and Gary Bell receiving the award for being Bell Equipment's Supplier of the Year.

"Bell is a world-renowned name in articulated dump trucks and its Richards Bay head office and factory is one of its premier manufacturing facilities. I'm genuinely pleased that our team has managed to give Bell the service they deserve," says Pirie.

According to Bell Equipment Buyer, Melanie Robinson the Award was given based on Bell's "Quest for Gold" programme whereby suppliers are evaluated on a quarterly basis on: due date delivery, cost, flexibility and technical support. Depending on their scores they are given a rating of Gold, Silver, Bronze or Conditional.

Goscor Arc KZN regional manager Shawn Pirie says that the key to his com-



pany's success with Bell is partnership. "We have a lot in common with Bell when it comes to forming partnerships between supplier and customer. It is fundamental to how they do business and to us too. I am extremely proud to have received this award," he says.

Goscor supplies Bell with welding wire, machines and maintenance and support. "They are more than the sum of the individual items they supply us," says Robinson. "They are very much part of our welding solution."

Meanwhile, Goscor Arc recently decided to focus on ESAB, a long-time supplier partner. ESAB is famous for its state-of-the-art technology and innovation like the VAC-PAC, which eliminates the need for the baking of electrodes, significantly saving time and money, and the Aristorod MIG wire, a non-copper coated MIG wire with patented Advance Surface Characteristic (ASC), which eliminates spatter, facilitates easy feeding and produces one of the most consistent of welds of all known welding wire.