

# Ultra modern factory equipped with latest materials handling equipment



*Pictured In Unilever's new facility from left to right: are Joseph Mkhwanazi TSP Driver; Geoff Sysum Unilever Project Manager; Warren Newell – Goscor Lift Truck Company; Douglas De-Bruyn Unilever Site Engineer; and Mbongwa Gwala – TSP Driver*

**1** 60 million times a day, someone somewhere chooses a **Unilever** product. So, when Unilever chooses you, it's got to be good. And that's exactly what has recently happened with Goscor Lift Truck Company (GLTC), South Africa's fastest growing materials handling equipment business.

"We're in the process of building a state of the art new factory and we assessed from scratch our material handling equipment requirements," says Unilever Engineering Manager Doug de Bruyn. "We assessed the product offering, capital cost, maintenance support, additional value-adds and the total life-cycle cost, and could not justify moving away from our current long-time supplier for the new facility."

Michael Keats, Regional Manager GLTC KZN, says that it was especially encouraging that, after a thorough re-assessment of its MHE needs, Unilever chose to continue working with his company. "We have certainly developed a mutually beneficial partnership over the years by each of us doing the basic things correctly. One of those things is

to never take anything for granted and to continue servicing the business as passionately after the delivery of the 70<sup>th</sup> machine as one did after delivering the first, 12 years ago," he says.

GLTC's most recent delivery to Unilever comprised 19 machines bringing to 70 the total number of Goscor machines at Unilever and GLTC KZN Sales Manager, Warren Newell, says that one of the most challenging things about Unilever is the range of vehicles in

its fleet. "From Very Narrow Aisle (VNA) machines that lift up to more than 12m and are installed with Sick Sensors which detect any movement in an aisle and automatically cut the engine for safety, to 'zone 22' flame-proof protected powered pallet trucks that work in soup powder areas, there is a Goscor machine for almost every conceivable materials handling application at Unilever," he says.

*Enquiry No: 75*